

NovaNet Connection

Network Coverage with a Different Perspective

January, 2014

NOVA NET PARTNERS WITH WLT SOFTWARE ENTERPRISES, INC.

SPECIAL POINTS OF INTEREST:

- NovaNet partners with WLT Software Enterprises
- Pioneer Community Hospital of Scott County
- Dental networks
- Healthy recipe

NovaNet, Inc., through its dental division, is pleased to announce that it has entered into a strategic partnership with WLT Software Enterprises, Inc. to provide dental claims access for their clients for both primary and out-of-network solutions. WLT Software, headquartered in Clearwater, Florida, provides advanced benefit plan administration and medical claims processing software for Insurance Companies, Government Employee Plans, TPA's and Self-Administered groups. Through the relationship in place between WLT and NovaNet, WLT clients can realize tremendous savings on their dental claims that were previously paid at Usual and Customary rates.

WLT is an internationally recognized leader in the claims software industry. WLT's philosophy of Client Directed Development provides the flexibility to meet the unique needs of each client and proactively adapt to changes and trends in the Benefit Administration industry. WLT core systems were developed with the understanding that every organization has its own unique needs and requirements. Whether administering multiple plans covering millions of lives or one plan covering a small group, the scalable solutions can be tailored to fit each client's needs.

According to Tom Brooks, CEO of WLT, "NovaNet provides WLT clients with access to multiple large national dental networks, which can provide substantial savings for their clients and members."

NovaNet is a national preferred provider organization (PPO) that delivers network coverage with a distinct perspective. They are continually providing innovative possibilities and solutions. For over nine years, NovaNet and its major national Dental network partners have provided coverage and major savings for hundreds of clients nationwide.

Richard Morgan, President/CEO for NovaNet, says, "The WLT relationship helps us reach clients that were previously not available to us for our dental network solutions. We could not be more pleased with the vision and support we have received working with WLT."

For more information, please contact Jordan Morgan, Director of Business Development, by phone at (770) 729-1997 extension 219 or by email at jmorgan@novanetppo.com.

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Raising Expectations

PROVIDER SPOTLIGHT: PIONEER COMMUNITY HOSPITAL OF SCOTT COUNTY

Pioneer is breathing new life into Scott County Tennessee's local acute care hospital. After being closed for 18 months, since May of 2012, Pioneer Health Services has taken over management of the facility and been granted an emergency Certificate of Need (CON). The certificate is good for 120 days and sped up the reopening of the hospital. Currently the facility offers emergency, lab, surgery and radiology services. OB service requires a lengthier process for licensing, and although the state requires a general acute care hospital to offer obstetrics services, the CON allows the hospital to operate without those services because of the immediate need. The process to include OB services will be ongoing.

Pioneer Health Services was selected earlier this year to purchase the 25-bed hospital by the local County Commission. While the hospital was closed, residents had to travel to Anderson, Knox or surrounding counties for emergency hospital care. The hospital's re-opening reduces the strain on EMS employees and equipment as well. Pioneer's commitment to this community will have a noticeable impact.

Pioneer Health Services and their providers and facilities are contracted NovaNet preferred providers in Tennessee and Georgia. Pioneer also operates Pioneer Community Hospital of Early in Blakely, GA. Both facilities participate in NovaNet's Group Health, Worker's Compensation and Auto Networks. NovaNet understands the need for contracted relationships in rural areas so that its client's members can have the best access at superior discounts.

NOVANET DIRECT CONTRACTS INCREASE SUMMARY

In the fourth quarter of 2013, NovaNet increased its directly contracted group health provider network by the following percentages:

Georgia: Physicians up 3% and Ancillary Providers up 2.7%

Alabama: Physicians up .8%

Northern Florida: Physicians up 1%

Tennessee: Physicians up 2.5%, Hospitals up 1.5% and Ancillary Providers up .7%



Raising Expectations

January, 2014

**NOVA NET OFFERS PRIMARY ACCESS
TO
THREE NATIONAL DENTAL NETWORKS**

NovaNet offers access to three national dental networks. The **Aetna Dental® Administrator** network, the **Dental Health Alliance** network (through Assurant Health) and the **Dentemax** network offer excellent national coverage and significant discounts.

There are over 128,000* available dental practice locations nationwide in the **Aetna Dental® Administrator** network, with national average savings of 15% to 50%**.

The **Dental Health Alliance** network offers access to over 130,000 dental provider locations across the country, with a 48% savings average.

The **DenteMax** network has more than 141,000 dentist access points nationally, with average savings of 35%.

NovaNet can perform a GEO access analysis, a disruption report and/or a savings analysis for each dental network and offers a variety of repricing options for each network.

Each network has its own particular strengths in coverage in certain areas of the country. This variety of dental network options demonstrate once again that NovaNet is continuously striving to provide its clients with strong options and flexibility.

*According to the Aetna Enterprise Provider Database as of 12/31/12.

**Savings will vary by geographic area.



Aetna Dental® Administrators



Raising Expectations



SKINNY ENCHILADAS

2 cups shredded, cooked chicken	14 oz. can red enchilada sauce
1/2 of an onion, minced	2 cloves garlic
1/2 of a red pepper, minced	8 tortillas, corn or whole wheat
1 cup shredded, low-fat Mexican cheese	1-2 tsp. chili powder, optional
1/2 tsp. cumin, optional	

Preheat oven to 400 degrees. Heat a sauté pan over medium heat and spray with cooking spray. Add the onion, red pepper and garlic, and cook for 5-7 minutes until the onion softens. Add the enchilada sauce and let simmer for 5 minutes. Add the chili powder (optional) and/or cumin (optional). Spray a 9 X 13 baking dish with cooking spray. Add enough sauce to just cover the bottom of the baking dish. Microwave the tortillas for about 30 seconds so they are pliable. Add the chicken and roll up the tortillas. Place the enchiladas in the baking dish and cover them with the additional sauce. Leave some extra sauce for serving alongside the enchiladas. Sprinkle the cheese on top and bake for 15-20 minutes until the cheese is bubbling and toasty.

“FOR TO BE FREE IS NOT MERELY TO CAST OFF ONE’S CHAINS, BUT TO LIVE IN A WAY THAT RESPECTS AND ENHANCES THE FREEDOM OF OTHERS.”

NELSON MANDELA



Raising Expectations


Network Coverage with a Different Perspective

About NovaNet

NovaNet was founded in 1994 to participate in the rapid evolution of healthcare moving from traditional fee-for-service to a managed care environment.

NovaNet recognized a void in the way managed care was being delivered to the consumer. Unlike other networks, NovaNet is a privately held corporation not owned by physicians, hospitals or insurance carriers. The company is led by a team of professionals who have a cumulative total of over 60 years experience in the delivery of healthcare products and services. Our team is committed to providing the best delivery system throughout our areas of service.

NovaNet's mission is to provide an innovative healthcare delivery system to benefit and better fit the needs of today's employers and providers.

NovaNet is a national PPO that provides comprehensive coverage in 50 states and represents over 1,000,000 physician locations and more than 5,000 acute care, rehabilitation and behavioral health facilities. The national network is made up of NovaNet's proprietary networks in Alabama, Georgia, Northern Florida and Tennessee, as well as NovaNet's Affiliate Network, which is comprised of the strongest state and regional networks in their respective service areas. Our clients benefit from a single source for local, regional and national PPO network access.

**See us on the Web for
ongoing updates!**

www.novanetppo.com

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Raising Expectations

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